

# DOMESTIC (USA) WAIS Inc. Products

Effective date: January 24, 1994

Contact: [info@wais.com](mailto:info@wais.com)

## **WAIS Server™ for Unix**

WAIS Server is a network publishing system designed to help users find information over a computer network by simply asking questions.

*Enhanced search* characteristics for greater precision and recall:

- Full-text search takes into account word frequency, density and proximity
- Weighted Boolean search integrates with free text
- Fielded search supports up to 256 fields per database
- Relevance feedback expands search to find related documents
- Choice of two stemming packages (search term "computers" finds "computer")
- Wildcards (search term "comput\*" finds "computer", "computing", etc.)
- Customizable stopword lists (words to be ignored when searching, ie: "the", "it", etc.)
- Query Report provides immediate feedback (size of database, total hits, etc.)

*Access control* for greater security and user authorization

*Efficient use of disk space:* indexes created by WAIS Server for Unix are small (they range from one-third to one-half the size of the database, without compromising server performance).



## **WAIS Forwarder™ for Unix**

For organizations with "firewall" machines operating between organizational LANs and the Internet, WAIS Forwarder allows internal client machines to access WAIS resources on external networks while providing a single point of entry for network administrators.

FREE Evaluation for both WAIS Server and WAIS Forwarder (see Price List).

## **Platforms supported:**

Sun 4.1.x, Solaris 2.x  
DEC Alpha, DEC Ultrix  
IBM RS6000, HP-UX  
SCO UNIX, Dell UNIX  
DG Aviiion, BSDI 1.1  
NeXT, Apple A/UX

# DOMESTIC (USA)

## WAIS Inc. Price List

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### Products

*WAIS Server™ for Unix*

*\$15,000*

Purchase includes software, single-cpu license, documentation, custom parser toolkit, and first year Support and Maintenance (see below).

*Additional Servers (same site or campus)*

*\$ 5,000*

*WAIS Server Site License*

*\$60,000*

*WAIS Server Enterprise License*

*\$160,000*

*WAIS Server WAIS Server Source Code*

*\$40,000*

Source code license allows holders of binary licenses to customize the system to their own environment.

A single source code license applies to all server licenses held by a customer organization.

→ *WAIS Forwarder™ for Unix*

*\$1,000*

*WAIS Forwarder Enterprise License*

*\$12,000*

### Support

First year support is included in purchase price. Provides updates, bug fixes, technical support and training information from WAIS Inc.

*WAIS Server (single cpu) Support*

*\$ 5,000/year/server license*

*Site-Level Support*

*\$ 20,000/year/site license*

*Enterprise-Level Support*

*\$ 40,000/year/enterprise*

→ *WAIS Forwarder Support*

*\$ 250/year*

Total cost of one WAIS Server with source code = \$55,000, support and maintenance = \$5,000/yr

Total cost of site license with source code = \$100,000, support and maintenance = \$20,000/yr

### Services

*Evaluation Trial*

*FREE*

30-day trial use of WAIS Server or WAIS Forwarder, electronically downloaded from the WAIS Inc. distribution server.

*Installation and training*

*\$10,000*

On-site start-up support and system administrator training. Total cost of WAIS Server™ with installation option = \$25,000

*Custom Database Integration*

*Ask for quotation*

Allows WAIS Server to index and retrieve documents from customer's database management system (recommended for large collections). Custom parser development is also available. WAIS Inc. will provide a free evaluation of a customer's database integration needs, and will recommend an integration strategy.

*Alliance Support and Development Program*

*Ask for quotation*

WAIS Inc. or its licensed representatives will provide dedicated personnel for on-going administration, support, development and customization of WAIS Inc servers.

Bundling, OEM, and co-development relationships invited. Dealer, value-added reseller and integrator inquiries invited. Multi-processor hosts may be used with a single-cpu license so long as the WAIS processes do not require multiple, dedicated cpu's. Volume discounts are available.

Prices effective January 24, 1994. All prices are subject to change without notice. 5% discount for pre-payment. 60-day money back guarantee for all WAIS Inc. products, less \$5,000 to cover support and services rendered.